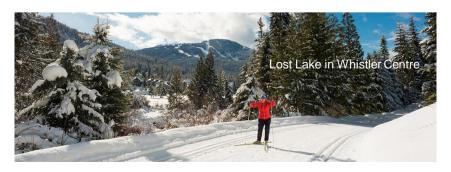




- Full service club in Whistler, BC comprising 163 members (55 Adults & 108 Youth).
- Governed by Board of Directors (7 Volunteers)
- We ski at 3 different locations that are open to the general public and maintained by the owners: Lost Lake: 32 km ~ Whistler Olympic Park: 55 km ~ Callaghan Country: 42 km





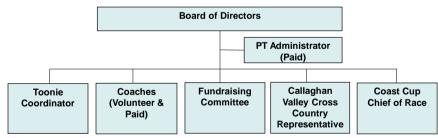
- Deliver Youth Skill Development Programs (Bunnies to Race Team)
- Deliver Adult/Masters Programs
- Host Regional On-Snow Camp
- Host annual Ski SWAP in the fall
- Host Coast Cup #2 at Whistler Olympic Park
- Host NCCP Community Coach & Officials Workshop
- Payakentsut volunteer support
- Host fundraising events, e.g. 'Season Kick Off' social at Whistler Athletes' Lodge
- Weekly Toonie Races & Après

### What do we do?





# WHISTLER NORDICS How do we do it?



Funding Sources:

- Direct Access Gaming Grant
- Resort Municipality of Whistler Community Enrichment Program Grant
- Scotiabank Bright Futures Program Matches Fundraiser Event Funds
- Hosting races
- Fundraising events: Socials, Ski SWAP, Silent Auctions
- Private Donations
- Program & Membership Fees

✓ New fundraising committee and events have meant the club is less reliant of grants and more self sustainable.



- ✓ Two Club skiers nominated to the Provincial Development Squad (Benita Pieffer and Michael Murdoch).
- ✓ Three Club skiers nominated to the BC Talent Squad (Joe Davies, Linnea Uunila, and Mila Wittenberg).
- Introduced club clothing that required no minimum orders shipped direct to customer from supplier
- ✓ Subsidised Youth Season Trail Passes at WOP.
- ✓ High School age athletes taking their NCCP Certification and coaching young kids
- ✓ The return of the Toonie Races!
- ✓ Sea to Sky Club Collaboration (Read on...)



## 2015 LACK OF SNOW!



### Thank goodness for Callaghan Gold at Whistler Olympic Park!





#### Why collaborate?

Three clubs experiencing the same challenges: source, pay and retain higher level coaches.

Three clubs training at the same location duplicating coaching efforts with small groups of athletes.

#### How collaborate?

Used local facility Whistler Olympic Park as the hub for the collaboration: recruited, coordinated and paid coaches.

Combined registration for programs, kids from different clubs train together, clubs share costs of coaches.

Combined coaching resources to offer Cross Country, Biathlon, Ski Jumping opportunities 5 times a week.

#### Benefits

- ✓ Clubs contracted coaches from WOP: clubs benefit from a large pool of coaches, club only pays for their coaching time, gives local coaches/facility extra work, saves clubs' expenses such as trail passes for coaches.
- ✓ WOP dealt with all payroll and coordination of coaches. Clubs did retain some volunteer coaches where the cost for a season pass was paid instead of wages.
- ✓ Larger groups of kids in SDP resulted in more levels to meet the needs of the athletes and training groups.
  # of Kids: Sat: 70, Sun: 125, Mon: 90, Tues: 48, Weds: 27

#### Challenges

- Tracking registrations, payments, cancellations, calculating clubs' share of revenue and expenses time consuming.
- Communication between clubs and athletes needs improvement next season and better coordination.
- > Some race support needs to be provided.