

## **Major Initiatives 2017/18**

This list is comprised of the prioritized activities which will be resourced, programmed and implemented (or initiated) within the Cross Country BC Operational Plan 2017/18.

Initiative #1 – Improve resource levels to support implementation of the strategic plan. Increase revenues through sponsorship and donation initiatives to facilitate further program growth and development.

**Initiative #2 – Improve athlete retention in the high performance stream**. Extend the focus of the BC Ski Team to better meet the needs of post-secondary athletes who choose to continue with their club programs until they graduate from the Junior Men/Women category.

**Initiative #3 – Improve the BC Talent Squad program**. Provide a dedicated coaching support team that is both qualified and competent, and introduce performance enhancement opportunities appropriate for this stage of development.

**Initiative** #4 – 2010 Legacy: event hosting. Initiate plans to utilize the 2010 Olympic/Paralympic venue (Whistler Olympic Park) for high level national and international events during the next 2 planning quadrennial (to 2026), including the FIS World Junior/U23 Championships.

**Initiative** #5 – **Enhance the Teck Regional Camp Program.** This program helps prepare athletes for more advanced camp experiences. Utilize Cross Country BC coaching staff to both raise the technical standard and provide mentorship/NCCP evaluation opportunities for club coaches.

Initiative #6 – Improve the delivery of the NCCP program. Continue the formal evaluation of Coach Developers (LFs, Es) to meet new Coaching Association of Canada policy requirements. Complete evaluations of 80% of all active Coach Developers (leading to certified status).

**Initiative** #7 – **Grow membership across the province**. Help clubs grow their membership via another concerted membership drive initiative.

# Resources 2017/18

## **OPERATING BUDGET**

The macro Operating Budget for Cross Country BC in 2017/18 is shown below.

Revenues and expenses are provisional, based on information known at the time this plan was developed. Changes to revenue or to expenditure forecasts will be incorporated through the monthly financial statements of the Association as new information becomes available.

### **CROSS COUNTRY BC BUDGET 2017-18**

Revenues			
Grants & Support			

viaSport Contribution viaSport BCSPP Grant Community Gaming Other		268,000 20,000 86,500 4,000
Programs		
Athlete Development		192,000
Coaching Development	t	49,000
Officials Development		4,000
Club Development Competitions		0 15.000
Competitions		15,000
Fundraising		
Sponsorship and Marke	eting	94,000
Donations	-	50,000
Membership Fees		162,000
Miscellaneous	Total Revenues	6,000 950,500
	Total Revenues	330,300
Expenses	Total Revenues	330,300
•	Total Revenues	330,300
Expenses  Programs  Athlete Development	Total Revenues	517,000
Programs		
Programs Athlete Development		517,000
Programs Athlete Development Coaching Development Officials Development Club Development		517,000 64,000 5,000 61,500
Programs Athlete Development Coaching Development Officials Development Club Development Competitions		517,000 64,000 5,000 61,500 25,000
Programs Athlete Development Coaching Development Officials Development Club Development		517,000 64,000 5,000 61,500
Programs Athlete Development Coaching Development Officials Development Club Development Competitions		517,000 64,000 5,000 61,500 25,000
Programs Athlete Development Coaching Development Officials Development Club Development Competitions Sport Promotion		517,000 64,000 5,000 61,500 25,000
Programs Athlete Development Coaching Development Officials Development Club Development Competitions Sport Promotion  Administration		517,000 64,000 5,000 61,500 25,000 21,500 210,000 61,500
Programs Athlete Development Coaching Development Officials Development Club Development Competitions Sport Promotion  Administration Staff & Contractors		517,000 64,000 5,000 61,500 25,000 21,500

# ATHLETE DEVELOPMENT OPERATIONAL PLAN 2017/18

The Athlete Development Program is responsible for providing a comprehensive and progressive athlete development system up to the National Ski Team level.

The Athlete Development Program is structured to support:

- Recruitment Initiatives (Ski S'Kool, etc.);
- CCC Skill Development Program Bunnyrabbit (Active Start);
- CCC Skill Development Program Jackrabbit (FUNdamentals);
- CCC Skill Development Program Track Attack (Learning to Train);
- Regional Camp Program Vancouver Island, Coast, Kootenays, Okanagan, Northeast, Northwest (Learning to Train/Training to Train);
- BC Talent Squad Program (Training to Train);
- BC Development Squad Program (Training to Train);
- BC Ski Team Program (Learning to Compete); and
- College/University Cross-Country Racing Program.

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of Cross Country BC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

Objective #1: Continue to align all athlete development programs with CCC's LTAD Model.

- **Task 1 -** Evaluate club alignment with LTAD principles by assessing how programs are being implemented at the Active Start, FUNdamentals and Learning to Train stages of development (e. g. evaluate compliance with standards that are in accordance with CCC's athlete development guidelines).
- Task 2 Continue to systematically educate coaches, parents and athletes on the growth, maturation and trainability considerations of developing athletes, and the implications on their competitive needs Cross Country BC website, Cross Country BC E-News network, Ski Cross Country magazine, Cross Country BC AGM, NCCP CCI -L2T and CCI Advanced (T2T) workshops, broad distribution of CCC's LTAD Growth and Maturation poster, etc.
- **Task 3:** Encourage alignment of athlete development programs and individual YTPs for the Training to Train and Learning to Compete stages of development

- through (1) vigorous promotion of the NCCP CCI Advanced (T2T) and CCD (L2T) programs, and (2) promotion of the CCC Athlete Development Matrix now posted on the CCC website.
- **Task 4:** Arrange for Cross Country BC coaching staff to visit the following clubs to meet with/mentor club coaches and parents of athletes Bulkley Valley Cross Country Ski Club, Caledonia Nordic Ski Club, Kimberley Nordic Ski Club, Fernie Nordic Ski Society, Nelson Nordic Ski Club, Sea to Sky Nordic Ski Club and Whistler Nordic Ski Club.
- <u>Objective #2:</u> Continue to improve the Teck Regional Camp Program (a component of the Teck Skier Development Program targeting athletes in the L2T and T2T-1 stages of development) that helps prepare athletes for more advanced camp and race experiences.
  - **Task 1 -** Arrange with identified clubs to hire their club paid coaches, on a part-time basis, for regional coach duties to lead and help support the delivery of the program.
  - **Task 2 -** Arrange for CCBC coaching staff to lead and/or help support the delivery of a minimum of eight regional camps.
  - **Task 3 -** Promote the program extensively via the Cross Country BC website, Cross Country BC E-News network, Ski Cross Country magazine and clothing with Regional Camp Program branding (T-shirts and ball caps).
  - **Task 4** Complete a Regional Camp Guidebook with stage-appropriate camp outlines, sample camp menus, instructions for recognizing sponsor support, etc.
  - **Task 5 -** Monitor the implementation of the program for compliance to LTAD principles and meeting commitments to sponsors.
- **Objective #3:** Continue to improve the Provincial Team Programs.
  - **Task 1** Provide three training camp opportunities for BC Talent Squad athletes (the same as in 2016-17); continue to ensure consistent leadership by contracting two qualified coaches to lead all three camps.
  - **Task 2** Provide a six training camps opportunities including a Haig Glacier Camp experience (a minimum of two camps on-snow) for BC Development Squad athletes; continue to provide a dedicated coaching support team that is both qualified and competent.
  - **Task 3** Provide seven training camp opportunities (a minimum of two on-snow) for BC Ski Team athletes; continue to provide high level technical support with respect to ski equipment selection and grinding; continue to provide a dedicated coaching support team that is both qualified and competent.

- **Task 4 -** As part of Task #3, provide a full week of 'CVTC Summer Camp' opportunities for BC Ski Team and older BC Development Squad athletes. The objective of the camp is to give athletes a taste of what it is like to be a National Development Centre athlete.
- **Task 5 -** As part of Task #3, provide a camp opportunity in Sweden for junior BC Ski Team athletes. The Sweden camp will include training with the Swedish National Junior Team and skiing in a ski tunnel.
- **Task 6 -** Advance to the next level of leading edge data collection/analysis technology (Online platform for data collection; analytic software; Training Peaks; Coaches Eye).
- **Task 7** Maintain records of individual high performance program benchmarks (HP benchmarks) (planned/actual) on Integrated Performance System (IPS) targeted athlete list (Level 2 or higher plus any additional athletes that are current members of the BC Ski Team).
- Task 8 Maintain records of individual key performance indicators (KPI) (planned/actual) factors that contribute to improved results but are not results themselves; i.e. field tests, hours trained, # of competitions, etc. on IPS targeted athlete list (Level 2 or higher plus any additional athletes that are current members of the BC Ski Team). Indicate clear LTAD appropriate (KPI) at major athlete development steps. (Athlete Development Matrix)
- **Task 9 -** Do a year-end review of progress of IPS targeted athletes (plus any additional athletes that are current members of the BC Ski Team) HP benchmarks, KPI, PE, medical/para-medical services, other by HP/Athlete Development committee member), provincial coach, regional high performance coaches and other key high performance coaches. (Athlete Development Matrix)
- **Task 10 -** Improve the standard of medical monitoring of BC Ski Team and BC Development Squad athletes. At the start of the season email athletes, parents and personal coaches an information package of what is expected including an annual general medical examination and twice annual ferritin tests. Establish a system for monitoring compliance.
- Task 11 Introduce a more structured, long term approach to the use of performance enhancement services by establishing a two year planning cycle that includes a progression of opportunities for the BC Talent Squad, BC Development Squad, and BC Ski Team. Incorporate a review process to determine the relationship between these services and, where applicable, established athlete performance benchmarks. Implement this plan.
- Task 12 Increase the performance enhancement opportunities for the BC Talent Squad to

- four. Refer to the following section on Sport Science/Sport Medicine Programming for details.
- **Task 13** Increase the performance enhancement opportunities for the BC Development Squad from four to nine. Refer to the following section on Sport Science/Sport Medicine Programming for details.
- **Task 14** Increase the performance enhancement opportunities for the BC Ski Team from nine to twelve. Refer to the following section on Sport Science/Sport Medicine Programming for details.
- **Task 15 -** Conduct athlete exit interviews with IPS targeted athletes that dropped off the targeted list at the end of last season.
- **Task 16 -** Continue to improve the provincial team clothing program.
- **Task 17 -** Update athlete agreements for the BC Ski Team and BC Development Squad Programs, including a requirement to register for IPS athlete carding if applicable.
- **Task 18** Promote the various post-secondary skiing/education options in British Columbia that are available to cross country ski athletes, to raise awareness and ultimately retain more athletes.
- **Task 19 -** Provide a B-Tour for BC's 2018 World Jr/U23 Team athletes plus athletes that are close to qualifying for the World Jr/U23 Team.

#### **Objective #4:** Improve programming for athletes with a disability.

- **Task 1 -** Continue to fund two part-time coach positions, one dedicated to facilitating the growth and development of club programs across the province for athletes with a disability, and the other for further developing the BC Para-Nordic Squad and BC Para-Nordic Team Programs.
- **Task 2 -** Host 'Skiing is Believing' clinics in Nelson, Sun Peaks, Whistler (x2), Prince George, Mt. Washington, and potentially more as opportunities arise.
- Task 3 Recruit and prepare a group of athletes for the 2018 BC Winter Games.
- **Task 4 -** Recruit and prepare a group of athletes for the 2019 Canada Winter Games.
- **Task 5** Prepare identified athletes for transition to the National Para-Nordic Team.
- **Task 6** Provide the following camp opportunities: May Dryland Camp (Whistler), Sep Regional Camp (Courtney), Nov Fall Snow Camp (Whistler), Nov CCC Prospects Camp (Canmore), Dec Regional Camp (Courtney).

- Task 7 Provide competitive opportunities to eligible athletes including BC Cup #1, BC Cup #2, BC Championships, Western Canadian Championships, Eastern Canadian Championships, Nationals Championships, and select IPC World Cups.
- **Task 8 -** Introduce a more structured, long term approach to the use of performance enhancement and medical/para-medical services.

## 2017-18 Sport Science/Sport Medicine Programming

#### May 18-22

CCBC May Camp (BC Ski Team/BC Development Squad) Richmond/Whistler, BC LTAD stages - Training to Train 2/Learning to Compete/Training to Compete All athletes:

- strength and conditioning by Strength/Conditioning Coach
- functional movement screening (physio assessments) by Physiotherapist
  - two physios needed in order to do both teams
- individual feedback on diet in meetings with dietician by Sport Dieticians
- talk on iron by a specialist on iron and endurance sport
- \*\*individual meetings with Sport Psychologist if unable to arrange this for the 2017 nationals BC Ski Team only (unless additional funding is available):
  - threshold testing by Sport Physiologist

#### **June 1-4**

Talent Squad Summer Camp (BC Talent Squad) Whistler, BC LTAD stage - Training to Train 1 & 2 All athletes:

- strength and conditioning by Strength/Conditioning Coach
- hands-on sessions on nutrition

### Aug 27-Sept 2

CVTC Summer Camp (BC Ski Team/BC Development Squad) Whistler, BC LTAD stages - Training to Train 2/Learning to Compete/Training to Compete All athletes:

- strength and conditioning by Strength/Conditioning Coach
- hands-on sessions on nutrition

#### Aug 31-Sept 3

Talent Squad Fall Dryland Camp (BC Talent Squad) 100 Mile House, BC LTAD stage - Training to Train 1 & 2 All athletes:

- strength and conditioning sessions by Strength/Conditioning Coach

### **Sept 20-24**

CCBC Fall Dryland Camp (BC Ski Team/BC Development Squad) Revelstoke, BC

LTAD stages - Training to Train 2/Learning to Compete/Training to Compete All athletes:

- individual meetings with Sport Psychologist (following 3 webinars that lead up to the meetings)

### **Nov 1-5**

CCBC Fall Snow Camp (BC Ski Team/BC Development Squad) Richmond/Whistler, BC LTAD stages - Training to Train 2/Learning to Compete/Training to Compete BC Ski Team only (unless additional funding is available):

- functional movement screening (physio assessments) by Physiotherapist
  - need 2 physios if we want to do both teams
- threshold testing by Sport Physiologist

## Nov 9-13

Talent Squad Snow Camp (BC Talent Squad) Vernon or Whistler, BC LTAD stage - Training to Train 1 & 2 All athletes:

- group presentation by Sport Psychologist

2017/18 Provincial / Regional Camp Schedule			
Apr TBD	Teck Regional Spring Snow Camp (Coast Region-VI) Mt Washington, BC		
May 18-22	May Snow Camp (BCST/BCDS/BCPNT) Whistler, BC		
June 1-4	Talent Squad Summer Camp (BCTS) Richmond/Whistler, BC		
July 3-10	Haig Glacier Camp #1 (BCST) Canmore, AB		
July TBD	Teck Regional Summer Camp (Coast Region) Whistler, BC		
July 25-Aug 1	Haig Glacier Camp #2 (BCDS & oldest BCTS) Canmore, AB		
July 27-Aug 13	Sweden Camp (BCST) Sweden		
Aug 27-Sept 2	CVTC Summer Camp (BCST/BCDS) Whistler, BC		

Aug 31-Sept 3	Talent Squad Fall Camp (BCTS) 100 Mile House, BC
Sept TBD	Teck Regional Fall Dryland Camp (Coast Region-VI) Courtenay, BC
Sept TBD	Teck Regional Dryland Camp #1 (Okanagan Region) TBD, BC
Sept 15-17	Teck Regional Fall Dryland Camp (Coast Region) Whistler, BC
Sept 20-24	CCBC Fall Dryland Camp (BCST/BCDS) Revelstoke, BC
Sept TBD	Teck Regional Dryland Camp #2 (Okanagan Region) TBD, BC
Sept TBD	Teck Regional Dryland Camp (Kootenay Region) Kimberley, BC
Sept TBD	Teck Regional Fall Dryland Camp (Northern Region) Prince George, BC
Nov 1-5	Fall Snow Camp (BCST/BCDS) – Callaghan Gold storage snow Richmond/Whistler, BC
Nov 8-12	Talent Squad Snow Camp (BCTS) Vernon, BC
Nov 17-19	Teck Regional Snow Camp #1 (Okanagan Region) Vernon, BC
Nov 24-26	Teck Regional Snow Camp #2 (Okanagan Region) Vernon, BC
Nov TBD	CCC National PN Development Camp Canmore, AB
Dec TBD	Teck Regional Snow Camp (Kootenay Region) TBD, BC
Dec TBD	Teck Regional Snow Camp (Northern Region) Smithers, BC
Dec TBD	Teck Regional Snow Camp (Coast Region) Whistler, BC
Dec TBD	Teck Regional Snow Camp (Coast Region-VI) Mt Washington, BC

Jan TBD World Jr/U23 Championship Trials

Location TBD

Feb 10-27 B-Tour

Germany/Austria

Mar TBD National Championships

Thunder Bay, ON

**BCST** – BC Ski Team (Learning to Compete)

**BCDS** – BC Development Squad (Training to Train)

**BCTS** – BC Talent Squad (Training to Train)

**Regional Camps** (Learning to Train, Training to Train)

# CLUB DEVELOPMENT OPERATIONAL PLAN 2017/18

The Club Development Program is responsible for developing "full service clubs" that provide a wide range of programs and services - foremost of which is a progression of athlete development opportunities up to the National Development Centre level - in communities throughout British Columbia.

The Club Development Program is structured to support:

- the development of full service clubs, including guidance with policies and procedures, constitution and bylaws, risk management, club planning, etc.;
- membership development;
- a risk management strategy for educating our various internal constituencies clubs, officials, coaches, athletes;
- trail and facility development including the coordination of Trail Development Workshops and the distribution of relevant information;
- the training of trail groomers and tracksetters, including the organization of Trail Grooming & Tracksetting Workshops and the distribution of relevant information;
- coordinating Club Development Workshops; and

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of Cross Country BC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

<u>Objective #1</u> - Encourage growth and development of existing member clubs.

- Task 1 Support each of the following clubs Larch Hills Ski Club, Spud Valley Nordic Association, Bulkley Valley Cross Country Ski Club, Caledonia Nordic Ski Club, Fernie Nordic Ski Society, Nelson Nordic Ski Club, Sea to Sky Nordic Ski Club and Whistler Nordic Ski Club by sending Cross Country BC coaching staff to meet with/mentor club coaches and parents of athletes.
- **Task 2 -** Encourage membership growth through sharing of best practices and launching the second annual Club Membership Contest, a province-wide membership growth initiative.

Objective #2 - Promote and encourage the development of full service clubs.

- **Task 1 -** Hold a Club Development Workshop in conjunction with the 2018 Cross Country BC Annual General Meeting (AGM).
- **Task 2 -** Encourage the establishment of paid club program coordinator positions by promoting grant opportunities; circulating examples (best practices) of job descriptions and facilitating the sharing of best practices at the Cross Country BC AGM.

<u>Objective #3:</u> Improve the organizational standards and athlete-centred focus of member clubs.

- **Task 1 -** Promote Club Podium program- Cross Country BC website, email network, 'Ski Cross Country' magazine, Cross Country BC AGM, etc.
- **Task 2 -** Assist clubs with bylaw revisions to align with changes to the BC Societies Act.

# COACHING DEVELOPMENT OPERATIONAL PLAN 2017/18

The role of the Coaching Development Program is to provide a seamless and effective coaching system that delivers coaches up to the national level.

The Coaching Development Program is structured to support:

- the delivery of the National Coaching Certification Program (NCCP);
- the delivery of the NCCP stream for coaches of athletes with a disability;
- the training of NCCP Learning Facilitators/Evaluators, and the scheduling of workshops;
- the training of NCCP External Evaluators and the coordinating and administration of evaluations that take place 'in the field' (formal observation sessions);
- the delivery of specialized coaching courses (e.g. ski preparation workshops);
- the maintenance of a databank of active certified coaches;
- the delivery of the Provincial Coaching Experience Program (PCE);
- encouraging and facilitating the establishment of club paid coaching positions, as well as appropriate salaries and benefit packages; and
- educating club leaders and coaches (of clubs with T2T and older athletes) on how to set up effective, stage-appropriate integrated support teams (IST).

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of Cross Country BC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

<u>Objective #1</u>: Increase the number of paid coach positions.

- **Task 1 -** Promote grant opportunities; circulate examples (best practices) of job descriptions, grant applications, etc.; assist clubs with grant applications; facilitate the sharing of best practices at the Cross Country BC AGM.
- **Task 2** When possible, coordinate partnerships with member clubs to assist them in hiring full time paid coaches.

**Objective #2:** Improve the delivery of the new NCCP program.

- **Task 1 -** Recruit and train additional CC Coach Developers (LFs, Es).
- **Task 2 -** Host one national CC Coach Developer Training Clinics (Vernon).
- **Task 3** Continue with the formal evaluation and certification of all levels of Coach Developers to meet CAC policy requirements. Complete evaluations of 80% of all active Coach Developers.
- **Task 4** Update the training and certification of our current MCD to lead this process (Task 3).
- **Task 5** Complete the training of a second MCD to assist with the process (Task 3).
- **Task 6** Train a minimum of one Para-Nordic coach at the AWAD Comp-Dev level.
- **Task 7** Improve the delivery of the evaluation component of the CCI and CCI Advanced contexts to provide more value to coaches.
- <u>Objective #3</u>: Prepare Cross Country BC's membership for implementing the next step in minimum mandatory coach qualification standards.
  - **Task 1 -** Promote the benefits of minimum coach qualification standards and communicate the minimum 2018 BC Winter Games requirements Cross Country BC website, email network, Ski Cross Country, etc.

<u>Objective #4</u>: Host a high level ski preparation workshop for club wax technicians in the Okanagan region.

- **Task 1 -** Organize and deliver the CCBC Ski Preparation workshop.
- **Objective #5:** Train and certify coaches in the NCCP CCD (L2C) context.
  - **Task 1 -** Host a CCD (L2C) Dryland workshop in BC.
  - **Task 2 -** Coordinate opportunities for and financially support coaches in the CCD (L2C) pathway to complete their CCD evaluation and practical experience tasks.

Objective #6: Train coaches in the NCCP CDAG (T2C) context when it becomes available.

**Task 1 -** Coordinate opportunities for and financially support coaches in the Competition Coaching Development – Advanced Gradation (CDAG) pathway to complete their training, evaluation and practical experience tasks.

<u>Objective #7</u>: Coaches working with IPS targeted athletes, plus any additional athletes that are members of the BC Ski Team, have current training with respect to the following:

- **Task 1 -** Concussion Awareness Workshop.
- **Task 2 -** Drug Education Workshop ('CCES True Sport Clean 101 online workshop).

## **CCBC Policy**

### **Current Minimum Mandatory Coaching Qualifications:**

Coaches must be active NCCP Community Coaches 'in training' (*must have completed the ICC Workshop*) in order to supervise, instruct, or coach ski activities for children six years of age and younger, or assist with the supervising, instructing or coaching of ski activities for children six to nine years of age; and

Coaches must be active, 'trained' NCCP Community Coaches (*must have completed the Community Coach Workshop*) in order to supervise, instruct, or coach ski activities for children six to nine years of age, or assist with the supervising, instructing or coaching of ski activities for children nine to sixteen years of age; and

Coaches must be active NCCP CCI 'trained' coaches (*must have completed the L2T (On-Snow) Workshop*) in order to supervise, instruct, or coach ski activities for children nine to sixteen years of age.

# OFFICIALS DEVELOPMENT OPERATIONAL PLAN 2017/18

The role of the Officials Development Program is to provide program-specific services and training that will ensure competent officiating at cross-country ski competitions from the club level through to the international level.

The Officials Development Program is responsible for:

- the delivery of the CCC Officials Certification Program including the development of participant/course conductor materials specific to BC;
- the training of course conductors;
- the scheduling of courses and the training of local course organizers;
- the management of Cross Country BC's electronic timing system equipment and the training of operators;
- the development and delivery of specialized officials courses as needed (i.e. ZONE4 Race Management workshops);
- enhanced training for provincial level Technical Delegates and coordinating their assignments; supporting the advancement of national and international Technical Delegates; and
- the maintenance of a databank of active certified officials.

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of Cross Country BC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

**Objective #1:** Strengthen the leadership capacity of CCC's Officials Certification Program.

**Task 1 -** Develop handouts and course conductor materials that will compliment the new national resource materials, while specifically addressing the needs of the BC program.

<u>Objective #2:</u> Develop Cross Country BC's Technical Delegates for leadership roles at events up to and including the international level.

**Task 1 -** Refine the list of potential Technical Delegates for all levels of competitions.

- **Task 2 -** Develop individualized plans for, and provide systematic training and practical experiences opportunities for this new generation of leaders.
- **Task 3 -** Recruit and financially support the training of Level 3 officials.

Objective #3: Host a specialized race management workshop.

**Task 1 -** Organize and deliver a ZONE4 Timing Clinic.

### **CCBC Policy**

#### **Minimum Mandatory Officials Qualifications:**

All competitions are to be administered under the supervision of an individual with the appropriate qualifications:

- 1. Competition Managers (Chief of Competition) of divisionally registered events/competitions/activities must be CCC Officials Level 1 certified. These are lower-level competitions which are not accorded sanctioning and where no Technical Delegate is assigned, for example Regional Cup races, smaller loppets, club races, etc.
- 2. Competition Managers (Chief of Competition) of divisionally sanctioned events/competitions/activities must be CCC Officials Level 2 certified. A divisionally sanctioned event would be the BC Winter Games or a major loppet.
- 3. Competition Managers (Chief of Competition) of nationally sanctioned Tier 2 events/competitions held in BC must be CCC Officials Level 2 certified. A Tier 2 event would be the BC Cup Series, etc.
- 4. Competition Managers (Chief of Competition) of nationally sanctioned Tier 1 events/competitions held in BC must be CCC Officials Level 3 certified. A Tier 1 event would be the National Championships, Western Canadian Championships, Nor Ams, etc.

# COMPETITIONS PROGRAM OPERATIONAL PLAN 2017/18

The role of the Competitions Program is to: (1) ensure a progression of competitive opportunities for athletes from the FUNdamentals through to the Training to Compete stages of development, and (2) encourage and support hosting major events as identified in Cross Country BC's High Level Event Hosting Plan.

The Competitions Program area is responsible for:

- coordinating the annual competition schedule;
- designing and overseeing the delivery of the following programs the Teck BC Cup Series, Teck BC Midget Championships, the College/University Racing Circuit, the Teck Regional Cup Series and the cross-country events at the BC Winter Games;
- developing/maintaining and distributing Technical Packages for the above programs;
- developing and implementing the Cross Country BC Awards Program and Teck Regional Cup Series aggregate awards;
- promoting and encouraging Racking Rocks! activities;
  - Racing Rocks! Double Cross
  - Racing Rocks! Team Sprints
  - Racing Rocks! Ski Tournaments
- event sanctioning; and
- ensuring a sufficient number of Canada Points List (CPL) and Canada Sprint List (CSL) races annually to meet the needs of developing BC athletes.

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of CCBC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

Objective #1: Prepare for the 2018 BC Winter Games in Kamloops in February, 2018.

- **Task 1 -** Provide officials training and deliver other support services as appropriate.
- **Task 2 -** Promote the event Cross Country BC website, email network, 'Ski Cross Country' magazine, Cross Country BC AGM, etc.

Objective #2: Update all relevant CCBC Technical Packages.

- Task 1 Update the Technical Guidelines for each of the four Teck Regional Cup Series – Northern Regional Cup, Okanagan Regional Cup, Coast Regional Cup and Kootenay Regional Cup. Include a direct link to CCBC's revised Sponsor, Awards Protocol and Media (SAM) information package for event hosting.
- **Task 2 -** Update the Teck BC Cup Series Technical Guidelines, including a direct link to CCBC's revised SAM information package for event hosting.
- **Task 3 -** Update the Teck BC Midget Championships Technical Guidelines including a direct link to CCBC's revised SAM information package for event hosting. .

<u>Objective #3:</u> Improve the hosting standard and LTAD alignment of Racing Rocks! activities.

- **Task 1 -** Provide information to assist clubs in setting up venues with appropriate terrain variation.
- **Task 2 -** Promote examples of successful events and circulate information on 'how to' for the purpose of encouraging member clubs to experiment with LTAD-aligned competitive activities for the FUNdamentals and Learning to Train stages of athlete development.

<u>Objective #4:</u> Improve the delivery the Teck Regional Cup Series in all four zones (this initiative is part of the Teck Skier Development Program targeting athletes in the L2T and T2T-1 stages of development).

- **Task 1 -** Together with club race organizers develop a schedule with a minimum of three regional cup races in each zone. Coordinate the schedule with the Teck BC Cup Series, Teck BC Midget Championships, Western Canadian Championships and National Championships to maximize participation.
- **Task 2 -** Promote the program extensively via the Cross Country BC website, Facebook, Cross Country BC E-News network and 'Ski Cross Country' magazine.
- **Task 3** Improve the club aggregate awards program.

<u>Objective #5:</u> Improve the delivery of Teck-sponsored events with respect to sponsor recognition, awards protocol and media coverage.

**Task 1 -** Train club volunteers to implement the hosting guidelines outlined in CCBC's SAM Information Package, as appropriate for the level of their respective events.

- **Task 2 -** Improve internal procedures for promoting and tracking media coverage, and processing/filing photos.
- **Task 3 -** Coordinate the distribution of race bibs, banners, medals and ribbons to the various events.

<u>Objective #6:</u> Update and implement plans to utilize the 2010 Olympic/Paralympic venue (Whistler Olympic Park) for high level national and international events on an annual basis during the next two planning quadrennials (to 2026).

**Task 1 -** Together with the Cross Country Canada, Whistler Sport Legacies and other partners, develop a strategy for implementing CCBC's event hosting plan to 2026.

Objective #7: Initiate plans to bid for and host an FIS World Junior/U23 Championships

**Task 1 -** Establish a work group to get the process started.

<u>Objective #8:</u> Lengthen the competition season (earlier / later) and increase the number of competitions available to developing athletes.

Task 1 - Utilize storage snow and host races in early November at WOP.

	BC Cup #1	Jan 6	Hollyburn	Callaghan Valley
Teck BC Cup Series	BC Cup #1	Jan 7	Hollyburn	Callaghan Valley
	BC Cup #2	Feb 3	Caledonia	Prince George
	BC Cup #2	Feb 4	Caledonia	Prince George
	BC Champs	Feb 16	Telemark	Kelowna
	BC Champs	Feb 17	Telemark	Kelowna
	BC Champs	Feb 18	Telemark	Kelowna
Teck Midget	Day #1	Mar 3	Revelstoke	Revelstoke
Championships	Day #2	Mar 4	Revelstoke	Revelstoke
	N Cup #1	Dec 30	Caledonia	Prince George
<b>Teck Northern</b>	N Cup #3	Jan 20	Nechako	Vanderhoof
Cup Series	N Cup #4	Jan 28	Omineca	Burns Lake
	N Cup #2	Feb 11	Bulkley Valley	Smithers
Teck Okanagan	O Cup #1	Dec 30	Larch Hills	Salmon Arm
Cup Series				
Cap Scries	O Cup #2	Jan 28	Overlander	Kamloops

Teck Coast Cup Series	C Cup #1 C Cup #2 C Cup #3 C Cup #4 C Cup #5 C Cup #6	Dec 3 Jan 6 Jan 7 Jan 28 Feb 10 Feb 11	Hollyburn Hollyburn Sea to Sky Strathcona Strathcona	Callaghan Valley Callaghan Valley Callaghan Valley Callaghan Valley Mt. Washington Mt. Washington
Teck Kootenay Cup Series	K Cup #1 K Cup #2 K Cup #3 K Cup #4 K Cup #5 K Cup #6	Dec 30 Dec 31 Jan 13 Jan 14 Jan 28 Feb 11	Fernie Fernie Kimberley Kimberley Toby Creek Nelson	Fernie Fernie Kimberley Kimberley Invermere Nelson

# MARKETING AND COMMUNICATIONS OPERATIONAL PLAN 2017/18

The role of the Marketing and Communications Program is to: (1) promote the image of cross-country skiing as a dynamic, accessible sport, and (2) play an important role in building a financially self-sufficient Association.

The Marketing and Communications Program area is responsible for:

- the publication and distribution of 'Ski Cross Country' magazine;
- communication and outreach through the development and maintenance of the Cross Country BC website;
- internal communication through Cross Country BC's email distribution network;
- promoting and marketing the Cross Country BC 'brand';
- the development and delivery of 'image campaigns' aimed at specific target groups;
- the development and distribution of regular news releases, newsletters to sponsors and annual promotional packages to the media, MLA's, sport retailers;
- Cross Country BC's donation program;
- marketing and fundraising; and
- generating financial and in-kind resources needed to expand and provide stability for CCBC programming.

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of Cross Country BC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

<u>Objective #1</u>: Look after existing sponsors by continuing to improve Cross Country BC's ability to facilitate regular, high quality communication, collaboration and activation/servicing opportunities.

**Task 1** - Improve the servicing plan to strengthen relationships with current sponsors.

Objective #2: Enhance external communications.

**Task 1 -** Develop, publish and distribute the 2017 edition of 'Ski Cross Country' magazine to the homes of members, MLA's, ski equipment retailers, etc.

**Task 2** - Develop and implement strategies for increasing the reach of Cross Country BC's Facebook page.

**Objective #3:** Improve Cross Country BC's photo library.

- **Task 1 -** Pro-actively recruit good quality, high resolution photographs for use in Ski Cross Country and other promotional material.
- **Task 2 -** Develop an indexed electronic photo library.

**Objective #4:** Continue to build a sponsorship culture within Cross Country BC.

**Task 1 -** Provide appropriate tools and training to help club volunteers to meet sponsor obligations at the club and division levels.

<u>Objective #5:</u> Generate new revenues through corporate sponsorship, donations and fundraising.

- **Task 1 -** Renew contract with our current key sponsor.
- **Task 2 -** Increase efforts with respect to sponsor recruitment, specifically for the Skill Development Program.
- **Task 3 -** Develop and implement strategies to encourage individual and business donations, specifically by launching the second annual online fundraiser.

# ORGANIZATIONAL DEVELOPMENT: OPERATIONAL PLAN 2017/18

Organizational Development encompasses the structure, governance, and administrative functions of Cross Country BC. This component of the Association's operations is responsible for providing an effective, provincial sport system that enables Cross Country BC to meet its goals and objectives.

This section of the plan covers the following areas of responsibility:

- management of the Cross Country BC Office;
- the development and maintenance of a membership roster for the Association;
- Annual General Meetings, Board of Directors meetings, planning meetings, etc.;
- policies and procedures including the Constitution and Bylaws of the Association;
- sport history and archives;
- volunteer awards;
- strategic planning and operational planning;
- financial management; and
- risk management including Cross Country BC's liability insurance program.

## **Program Objectives and Tasks**

The objectives and tasks listed below have been selected to lead to the achievement of Cross Country BC's Mid-Term Objectives – 2018 as identified in the current Strategic Plan. Tasks specified within each Objective will be resourced and implemented in 2017/18 or in a multi-year plan.

**Objective #1:** Improve the governance structure of Cross Country BC.

- **Task 1 -** Refine Cross Country BC's new bylaws to be fully compliant with the new BC Societies Act.
- **Task 2** Develop and implement Terms of Reference for the Athlete Development Operational Committee.